

PRIOR WORK
EXPERIENCE:

- **Roadlink U.S.A**
Logistics Intern
- **Pop Warner Little Scholars Inc.**
Marketing Intern
- **Philadelphia KiXX**
Marketing / Game Operations Intern
- **Velocity Sports Performance**
Sports Performance Coach / Business Intern
- **LaSalle University Athletics**
Strength and Conditioning Coach Intern
- **Comcast - Spectacor**
Building Services Supervisor



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Sport and Recreation Management

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Building Leadership

My current professional endeavor is, by far, the most important aspect of my future career. I am currently developing certain skills that I will use for the rest of my life in whatever I do. Most of these skills that I am building is in the area of leadership.

I am the Event Supervisor in the Building Services department at the Wachovia Center. This means that I am responsible for every aspect of keeping the building clean and ensuring that customers can enjoy the event in a pleasant environment. In this position, I am in charge of a crew of around 20 employees. These employees need to be constantly motivated to perform the work that many

people view as an “inglorious” position.

In the supervisory role within the department which employees union employees, I am being



Wachovia Center

exposed to very valuable learning experiences. I have been involved in the termination of em-

ployees, and the subsequent grievance meetings and procedures involved with union members. This process has forced me to learn quickly how to deal with employees and their issues in a very professional and fair manner.

I have also learned strong crisis management and time management skills. Many times during various events, my crew and I have encountered some situations that had to be handled immediately and required a majority of my attention, while still having to keep the rest of the building clean.

All of these experiences, combined with what I am continuing to learn, make this position an invaluable experience.

Fundraising in a Recession

One of the most difficult tasks in which I have been assigned in my brief professional career, has been to raise funds for the Children’s Miracle Network Benefit Auction presented by the Philadelphia KiXX. I was asked to compile a large amount of donations which could be auctioned off after a KiXX game. The con-

dition that made this a difficult task was the fact that the nation was in the heart of a terrible economic recession. This caused many of the previous year’s sponsors to have either gone out of business or were unable to donate. But, I was able to make my own connections and ended up raising \$3,000 worth of dona-

tions, which turned into \$7,000 being donated to the Children’s Miracle Network after the auction. The hard work that was put into raising these funds and the amount of money that was donated made this my most rewarding professional experience up to this point in my life.

